



# Financial Services Guide – Part 2

## Version number 25.1, 13 February 2026

This FSG Part 2 contains information specific to your Adviser and their firm and should be read together with the FSG Part 1, Version Number 25.0, which contains information about the AFS licensee and their general obligations and arrangements. Count Financial Limited (Count'), has authorised your adviser to distribute this FSG.

---

### The financial services provider

Your Adviser is authorised to provide financial services as:

An authorised representative of Count AFS licence no. 227232, ABN 19 001 974 625, authorised to provide the financial services described in this FSG through Sandridge Private Wealth Pty Ltd, ABN 95 603 088 991. ASIC ID number 472328.

---

### Referral arrangements

Sandridge Private Wealth Pty Ltd may have referral arrangements with other professional service providers. If a client is referred to us, we may pay the referrer a fee or other benefit. We will record the details of any referral fees in the Statement of Advice we prepare for you. If we refer a client to another service provider, they may pay us a referrer fee. We will only refer you to third party professionals, where we believe it is in your best interests to do so. All fees and commissions are paid to Sandridge Private Wealth Pty Ltd.

Please refer to FSG Part 1, for further information on other relationships that might influence Count in providing financial advice services, we will also disclose any associations or conflicts in the Statement of Advice that we prepare for you.

---

## Fees

These fees should be considered a guide only. We will discuss your individual needs and agree our fees with you before we provide advice. The actual agreed fees will depend on the complexity of your circumstances, goals and needs and the scope of advice we provide. Please note that fees may be higher than those outlined here if mutually agreed upon. The indicative fees we charge are set out below:

<b>Advice Preparation and Implementation fees:</b>	The fee for the preparation and implementation of our advice is calculated as follows: <ul style="list-style-type: none"><li>○ Our minimum fee is \$2,200.00</li><li>○ Our maximum fee is \$6,600.00</li></ul>
<b>Supplementary Service Fees:</b>	For supplementary services, such as the provision of general research material or the completion of administrative tasks, our fee will be calculated on a time basis of \$550 per hour.
<b>Ongoing &amp; Fixed Term Service Fees:</b>	These are the fees you pay when you agree to receive our ongoing or fixed term advice. Our services will be agreed with you in a Client Service Arrangement. <ul style="list-style-type: none"><li>○ Our minimum fee is \$4,400.00</li><li>○ Our maximum fee is \$30,000.00</li></ul>
<b>Non-advised Transaction Fees:</b>	If we assist you on an execution only basis (ie where you have been offered and declined advice), a fee of up to \$2,200.00.

Note: All fees are inclusive of GST.

## Our contact details

Timothy De Luca

Phone: 03 9600 0194

Sandridge Private Wealth Pty Ltd

Mobile: 0438 557 199

Website: [www.sandridgepw.com.au](http://www.sandridgepw.com.au)

Email: [timd@sandridgepw.com.au](mailto:timd@sandridgepw.com.au)

Office Address: Suite 8 Level 3, 350 Collins St, Melbourne CBD VIC 3000

---

# Our Privacy Collection Statement

We collect personal information about you (and, if applicable, anyone acting on your behalf) to help us provide financial services that are suited to your needs, to manage our relationship with you, and to meet our legal obligations under the Privacy Act 1988 and the Corporations Act 2001.

This statement forms part of our broader Privacy Policy, and together they make up our formal notice under Australian Privacy Principle 5.

## Why we collect your information

We need certain information to understand your financial situation and provide appropriate advice or services. The specific information we collect will depend on who you are and the nature of the services you need.

If you choose not to share some details, or if the information is incomplete or inaccurate, it may limit our ability to provide advice or services to you, or we may not be able to proceed at all. It could also mean that the advice you receive is less tailored to your situation. In some cases, we may need to end our relationship if we cannot properly meet your needs.

## Who we may share your information with

To deliver our services, we may need to share your information with:

- Product and platform providers
- External service providers (e.g. paraplanners, IT providers)
- Other professionals you've authorised us to work with (e.g. your accountant or tax adviser)

Sandridge Private Wealth Pty Ltd may engage the services of external services providers both here and overseas who supply administrative, financial or other services to assist us to provide financial and services to you.

- Benfield Paraplanning services. This provider is located Australia.
- Zedpath Solutions providing paraplanning and administrative services. This provider is located in India.

## Sharing information overseas

Some service providers we use may be located overseas or have operations outside Australia. Your personal information might be stored or accessed in these countries. We take reasonable steps to make sure your information is protected and handled in line with the Australian Privacy Act.

For more information about which countries your information may be sent to, please refer to Count's [Privacy Policy](#) or contact us directly. If you do not wish for your information to be transferred overseas, please let us know.

## Accessing or correcting your information

If you think any of the details that we hold are incorrect or out of date, please contact us to correct this. You can ask to access or correct your personal information at any time by contacting us.

A copy of our Privacy Policy is on Count's website [www.count.au](http://www.count.au). We can also send you a copy if you contact us.

---

# ADVISER PROFILE

## About Timothy De Luca

The Authorised Representative number for Timothy De Luca is 472327 and their details are available on the [Financial Advisers Register](#).

### What experience does the adviser have?

With over 21 years of experience in the financial services industry, Tim is dedicated to helping clients achieve their financial goals with confidence and clarity with a strong focus on:

- **Superannuation Strategies:** tailored advice on accumulation and pension phase strategies, ensuring clients maximize their retirement savings while navigating complex regulatory frameworks.
- **Personal Insurance:** comprehensive review of insurance needs, review of existing policies and establishment of new policies.
- **Retirement Planning:** designing comprehensive retirement plans that align with clients' lifestyle goals, income needs, and long-term financial security.
- **Investment Portfolio Management:** constructing and managing diversified investment portfolios, balancing risk and return to suit individual client profiles and market conditions.
- **Self-Managed Superannuation Funds (SMSFs):** Providing advice and assistance with Fund establishment, compliance, investment strategy, and ongoing administration, empowering clients to take control of their retirement assets.

### What qualifications has the adviser completed?

Qualification Name
- Bachelor of Business (Majoring in Applied Economics) - Victoria University of Technology
- Graduate Diploma in Financial Planning – Securities Institute of Australia
- Certified Financial Planner – Financial Planning Association



### What products and services can the adviser provide?

Timothy De Luca is authorised to provide the following products and services:

- Basic deposit products
- Life insurance
- Government debentures, stocks and bonds
- Managed investment schemes
- Retirement Savings Accounts
- Securities
- Superannuation
- Standard margin lending

## **How will your financial adviser be paid for the services provided?**

All fees and commissions disclosed in the FSG which are attributed to the services provided to you by your adviser are paid to Count who will pay up to 100% of those fees and commissions to Sandridge Private Wealth Pty Ltd. Sandridge Private Wealth Pty Ltd, may pass on up to 100% of those fees and commission to Timothy De Luca.

Timothy is a Director of Sandridge Private Wealth Pty Ltd and is remunerated through the payment of salary and bonus.